

DELAWARE MONTHLY PRICING AND MARKETING PROMOS



## **RESTAURANT RELIEF PACK**

*in support of* Delaware E.A.T. {Restaurant Industry <u>E</u>mergency <u>A</u>ction <u>T</u>rust}



Announcing the <u>Restaurant Relief Pack</u> to benefit the <u>Emergency Action Trust</u>, a 501C3 foundation formed by the Delaware Restaurant Association to provide immediate emergency funding to hospitality workers. The Trust, funded by private, community and individual donations, will distribute individual \$500 grants to <u>Delaware</u> frontline industry employees during these uncertain times of mandated restaurant shut downs.

Olé & Obrigado will donate 50% of proceeds of these Restaurant Relief Packs sold in participating stores for March- May 31<sup>st</sup> to E.A.T.

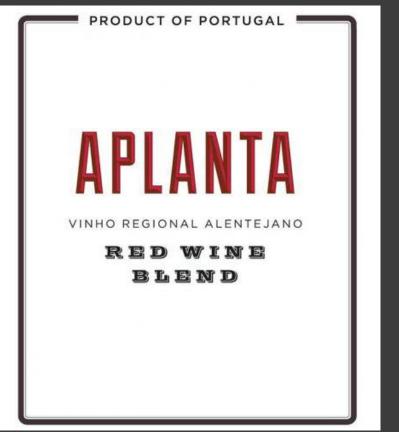
Participating retailers only need to do the following:

Purchase 1 case of Restaurant Relief Mixed Pack, consisting of 2 bottles each 2018 Nortico Alvarinho, 2018 Zestos Garnacha Rosado, 2018 FitaPreta Tinto Connect to Ole & Obrigado on social media

Promote that 6 pack anyway you can -

Your Bacchus sales associate can help generate ad campaigns and promote on social media Let your customers know that 50% of proceeds from this 6pk are donated to Restaurant Workers Relief fund through May.

\$60 per case



## TEMPRANILLO

#### RIBERA DEL DUERO

DENOMINACIÓN DE ORIGEN



FL \$84 | 3c \$80 Special 5c \$76

## FL \$152 | 3c \$144 Special 5c \$128

50% of proceeds of Aplanta & Torremoron will be donated to Delaware Restaurant Association's <u>E</u>mergency <u>Action T</u>rust which funds the immediate needs of hospitality workers in Delaware Top Spin Ping Pong 2.0 Nelson Sauvin Dry Hopped Cider

## \$64/24pk 16oz

Ready for a rematch? Cider, meet Nelson. Topspin is a bone dry cider that brings the thunder with fresh Nelson Sauvin hops from New Zealand. The nelson lets you know it's there to play without hitting you over the head or putting you under the table. We built this cider to be the perfect pair for casual recreation. Drink cold and fresh.

ABV 6.2%

Fresh Apples + Nelson Hops

Zero sugar

Shacksbu DISCOVER TRUE CIDER.™



## Dry Hopped Arlo -A Other Half Collab

## \$64/24pk 16oz

Other Half Dry Hopped Arlo is the extra citrusy, piney cousin of Arlo. When it came time to collaborate with Other Half, we pulled out all the stops. We took our bone-dry cider (Arlo) with natural citrusy notes and doubled down by dry hopping with Motueka and Citra hops. The results are double citrus, double dry, and double delicious.

ABV 6.2%

Fresh Apples + Moteuka and Citrus Hops

Zero sugar







For the first time in The First State, we bring you Jeppson's Malort \$186/case

#### From Grass to Glass!

Whey alcohol is used as the base spirit to make a truly unique premium quality Irish gin. Milk from the Irish dairy farmers is separated into curds and whey, curds go on to make cheese and the whey goes into the gin!

Special yeasts are added to the whey to convert the milk sugars into alcohol, distilled by hand with 18 botanicals that have been locally foraged.

Ballyvolane House Spirits Company is the first artisan distillery to produce small batch milk gin from whey alcohol.



## FL \$160 | 2c \$152 {6pk}



### <u>Coast Select Series</u> <u>Sauvignon Blanc</u> FL \$88 | 3c \$76 Spring & Summer Special 10c @ \$64

<u>Coast Select Series</u> <u>Cabernet</u> FL \$88 | 3c \$76 Spring & Summer Special 10c @ \$64





<u>Chardonnay</u> FL \$88 | 3c \$76 Spring & Summer Special 10c @ \$64 <u>Coast Select Series</u> <u>Grenache Rose</u> FL \$88 | 3c \$76 Spring & Summer Special 10c @ \$64



FORTANT

grenache rosé Coastal







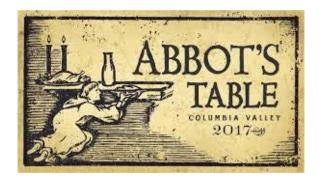
PICPOUL-DE-PIN FORTAN

# Grand Terrior Selections

Picpoul-De-Pinet FL \$120 | 3c \$112 | 10c \$96 Saint Chinian FL \$136 | 3c \$128 | 10c \$108 \*\*Maison Fortant assorts for the QDs with Coastal Series\*\*







Ese Umbris



Abbot's Table Red Blend Rosa Mystica Cabernet Franc Sinister Hand GSM Ex Umbris Syrah Yakima Red Blend FL \$208 | 2c \$200 FL \$252 | 2c \$240 FL \$240 | 2c \$208 FL \$200 | 2c \$192 FL \$248 | 2c \$240



Cabernet Franc | Rosa Mystica

Jurent



# SHARECROPPER'S by Owen Roe





1L \$102/6pk \$130/6pk 750ml \$104/6pk

Royal Strength \$118/6pk London Dry \$88/6pk Old Tom \$100/6pk <u>Victoria Pink \$118/6pk</u>



\$160/6pk

# Gin & Tonic Kits

Buy 1 case of featured gin at deepest posted QD, receive 1 case of Three Cents Craft Tonic for \$1

Promo kits must be ordered through sales associate and this special must be mentioned when placing the order. Effective April 17th. Promo does not apply to previous purchases Choice of Three Cents Craft Aegean Tonic, Lemon Tonic, Tonic or Pink Grapefruit

# Margarita Cinco de Mayo Combo Pack

3 bottles of Libelula Tequila 750ml & 3 bottles of Combier Liqueur d' Orange 750ml

Regularly \$154 Cinco De Mayo Special \$116

Promo kits must be ordered through sales associate and this special must be mentioned when placing the order. Effective April 17th. Promo does not apply to previous purchases





# Mezcalita Cinco de Mayo Combo Pack

Banhez Mezcal Joven 90/10 Ensamble 750mlCombier Liqueur d'Orange 750ml3 bottles of each in the combo pack

## Regularly \$138/6pk Cinco de Mayo Special \$126

Promo kits must be ordered through sales associate and this special must be mentioned when placing the order. Effective April 17th. Promo does not apply to previous purchases









## Glendalough Cocktail Kit

Buy 3 cases {6 packs} of <u>Glendalough</u> <u>Wild Botanical Gin, Double Barrel Irish</u> <u>Whiskey, and / or Rose Gin</u> at BBP {\$144/c}, get 3 cases of <u>Fentiman's</u> <u>Ginger Beer, Sparkling Elderflower and</u> <u>Pink Lemonade</u> at \$1 for each case!

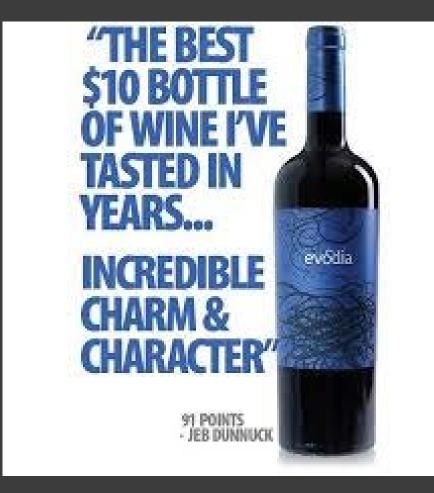
Promo kits must be ordered through sales associate and this special must be mentioned when placing the order.

*Effective April* 13<sup>th</sup>. *Promo does not apply to previous purchases. Dbl Barrel Whiskey, Rose Gin and Wild Botanical Gin will assort.* 



# FL \$104 | 3c \$96 | 5c \$88 | 10c \$80

# evolia



## CRIANZA





FL \$104 | 5c \$96

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HAZAÑA VIÑAS VIEJAS

RIOJA

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# CASA CASTILLO

Casa Castillo Jumilla FL \$112 2016 91 Pts Robert Parker

Casa Castillo El Molar Grenache FL \$160 2016 91 Pts Robert Parker

Casa Castillo Vino de Finca FL \$152 | 3c \$144 2016 92 Pts Robert Parker 2017 93 Pts Wine Advocate











Espelt Garnaxta Negra 2017

FL \$116 | 3c \$112 | 5c \$108

91 Pts Jeb Dunnuck







Farradjales FL \$272

Les Traverses FL \$152 | 3c \$144 | 5c \$136

Roc Du Piere FL \$256

Roc Suzadou FL \$392

|                                      | 1                    |       |        |        |          | 1                 |       |      |                |                          |
|--------------------------------------|----------------------|-------|--------|--------|----------|-------------------|-------|------|----------------|--------------------------|
|                                      |                      |       |        |        |          |                   |       |      |                |                          |
| Description 👻                        | Region 🛛             | Vtg 👻 | Pkg 👻  | Case   | Bottl⊸i  | <mark>3c</mark> ▼ | 5c 🝸  | 10 - | Press 🔹        | <b>Farming Practices</b> |
| Altovinum Evodia                     | Calatayud, SP        | 2018  | 750/12 | \$ 104 | \$ 8.67  | \$96              | \$88  | \$80 |                | Sustainable              |
| Domaine D'Andezon CDR                | Cotes du Rhone, FR   | 2017  | 750/12 | \$ 104 | \$ 8.67  | \$96              |       |      | 91 Jeb Dunnuck | Sustainable              |
| Hazana Rioja Vv                      | Rioja, SP            | 2017  | 750/12 | \$ 104 | \$ 8.67  |                   | \$96  |      |                | Organic Practices        |
| Creta Roble                          | Emporda, SP          | 2018  | 750/12 | \$ 112 | \$ 9.33  | \$108             | \$104 |      |                | Sustainable              |
| Casa Castillo Monastrell             | Jumilla, SP          | 2017  | 750/12 | \$ 112 | \$ 9.33  | \$108             | \$104 | \$96 | 92 Wine Adv    | Organic                  |
| Equipo Navazos Fino En Rama Saca J   | Jerez, SP            | NV    | 375/12 | \$ 112 | \$ 9.33  |                   |       |      | 92 Wine Adv    | Sustainable              |
| Espelt Garnatxa Negra                |                      | 2017  | 750/12 | \$ 116 | \$ 9.67  | \$112             | \$108 |      | 91 Jeb Dunnuck | Organic                  |
| Can Rafols Terraprima Red            | Penedes, SP          | 2015  | 750/12 | \$ 120 | \$ 10.00 | \$112             |       |      |                | Organic Practices        |
| Can Rafols Terraprima White          | Penedes, SP          | 2016  | 750/12 | \$ 120 | \$ 10.00 | \$112             |       |      | 90 Wine Adv    | Organic Practices        |
| Rhone By Roger Sabon Cotes Du Rho    | Cotes du Rhone, FR   | 2018  | 750/12 | \$ 124 | \$ 10.33 | \$116             |       |      |                | Sustainable              |
| Garrigue Cuvee Romaine               | Cotes du Rhone, FR   | 2017  | 750/12 | \$ 132 | \$ 11.00 | \$124             | \$120 |      | 92 Jeb Dunnuck | Sustainable              |
| Artevino Flor De Vetus               | Toro, SP             | 2017  | 750/12 | \$ 132 | \$ 11.00 | \$128             | \$120 |      |                | Organic                  |
| Artevino Izadi Blanco                | Rioja, SP            | 2018  | 750/12 | \$ 136 | \$ 11.33 | \$128             |       |      | 92 J Suckling  | Organic Practices        |
| Artevino Izadi Reserva               | Rioja, SP            | 2015  | 750/12 | \$ 144 | \$ 12.00 | \$136             |       |      | 93 J Suckling  | Organic Practices        |
| Saint Roch Chimeres                  | Roussilon, FR        | 2016  | 750/12 | \$ 144 | \$ 12.00 | \$136             |       |      | 91 Wine Adv    | Organic Practices        |
| Villacreses Pruno                    | Ribera del Duero, SP | 2017  | 750/12 | \$ 152 | \$ 12.67 | \$144             | \$140 |      | 92 Jeb Dunnuck | Organic                  |
| Casa Castillo Vino De Finca          | Jumilla, SP          | 2017  | 750/12 | \$ 152 | \$ 12.67 | \$144             |       |      | 93+ Wine Adv   | Organic                  |
| Courbissac Les Traverses             | Minervois, FR        | 2016  | 750/12 | \$ 152 | \$ 12.67 | \$144             | \$136 |      | 90 Jeb Dunnuck | Organic                  |
| Casa Castillo El Molar Grenache      | Jumilla, SP          | 2017  | 750/12 | \$ 160 | \$ 13.33 | \$152             | \$144 |      | 94 Wine Adv    | Organic                  |
| Brechet Plateau des Chenes Lirac Rou | Lirac, FR            | 2016  | 750/12 | \$ 168 | \$ 14.00 | \$156             | \$152 |      | 94 Jeb Dunnuck | Sustainable              |
| Joan D`Anguera Altaroses             | Monstant, SP         | 2017  | 750/12 | \$ 168 | \$ 14.00 | \$160             | \$156 |      |                | Biodynamic               |
| Mourre Cotes Du Rhone Cuvee Paul     | Cotes du Rhone, FR   | 2015  | 750/12 | \$ 168 | \$ 14.00 | \$160             | \$152 |      | 90 Jeb Dunnuck | Sustainable              |
| St Jean Du Barroux La Source         | Ventoux, FR          | 2017  | 750/12 | \$ 168 | \$ 14.00 | \$160             | \$152 |      |                | Organic                  |
| Joan D`Anguera La Planella           | Monstant, SP         | 2017  | 750/12 | \$ 176 | \$ 14.67 | \$168             | \$160 |      |                | Biodynamic               |
| Saint Roch Kerbuccio                 | Roussilon, FR        | 2016  | 750/12 | \$ 180 | \$ 15.00 | \$174             |       |      | 93 Jeb Dunnuck | Organic Practices        |

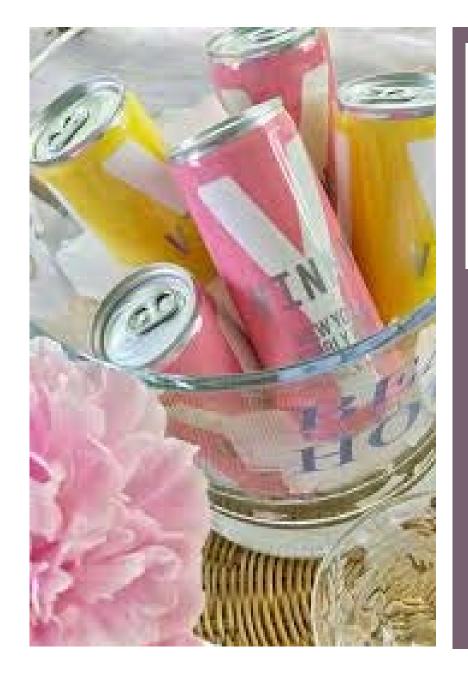
#### Eric Solomon Portfolio (European Cellars) - All Items Mix and Match

| Marcoux Cotes Du Rhone                | Cotes du Rhone, FR   | 2018 | 750/12 | \$<br>184 | \$ 15.33 | \$172 | \$168 |                | Organic           |
|---------------------------------------|----------------------|------|--------|-----------|----------|-------|-------|----------------|-------------------|
| Garrigue Vacqueyras                   | Vacqueyras, FR       | 2018 | 750/12 | \$<br>200 | \$ 16.67 | \$192 | \$188 |                | Sustainable       |
| Marcoux La Lorentine Lirac            | Lirac, FR            | 2017 | 750/12 | \$<br>208 | \$ 17.33 | \$198 | \$192 | 91 Jeb Dunnuck | Organic           |
| Troullier De-La                       | Roussilon, FR        | 2016 | 750/12 | \$<br>216 | \$ 18.00 | \$208 | \$200 | 94 Jeb Dunnuck | Organic Practices |
| Troullier Tandem                      | Roussilon, FR        | 2015 | 750/12 | \$<br>224 | \$ 18.67 | \$212 | \$208 | 94 Wine Adv    | Organic Practices |
| Mas Doix Les Crestes                  | Priorat, SP          | 2018 | 750/12 | \$<br>236 | \$ 19.67 | \$220 |       | 93 Wine Adv    | Organic           |
| Can Rafols Gran Caus Red              | Penedes, SP          | 2010 | 750/12 | \$<br>240 | \$ 20.00 | \$224 |       | 93 Wine Adv    | Organic Practices |
| St Jean Du Barroux L`Argile           | Ventoux, FR          | 2016 | 750/12 | \$<br>240 | \$ 20.00 | \$224 |       |                | Organic           |
| Terroir Al Limit Historic Red         | Priorat, SP          | 2017 | 750/12 | \$<br>240 | \$ 20.00 | \$228 |       | 92 J Suckling  | Organic Practices |
| Terroir Al Limit Historic White       | Priorat, SP          | 2017 | 750/12 | \$<br>240 | \$ 20.00 | \$228 |       | 91 J Suckling  | Organic Practices |
| Casa Castillo Las Gravas              | Jumilla, SP          | 2018 | 750/12 | \$<br>240 | \$ 20.00 |       |       |                | Organic           |
| Izadi Orben                           | Rioja, SP            | 2017 | 750/12 | \$<br>252 | \$ 21.00 | \$240 | \$232 | 94 J Suckling  | Organic Practices |
| Courbissac Roc Du Piere               | Minervois, FR        | 2015 | 750/12 | \$<br>256 | \$ 21.33 |       |       | 93 Jeb Dunnuck | Organic           |
| Joan D`Anguera Finca L`Argata         | Monstant, SP         | 2017 | 750/12 | \$<br>256 | \$ 21.33 |       |       | 94 Wine Adv    | Biodynamic        |
| Courbissac Farradjales (Cinsault)     | Minervois, FR        | 2017 | 750/12 | \$<br>272 | \$ 22.67 |       |       | 92 Wine Adv    | Organic           |
| Villacreces                           | Ribera del Duero, SP | 2016 | 750/12 | \$<br>296 | \$ 24.67 |       |       | 93 J Suckling  | Organic           |
| Familia Nin Ortiz Planetes Garnatxes  | Priorat, SP          | 2017 | 750/12 | \$<br>320 | \$ 26.67 |       |       | 94 Jeb Dunnuck | Biodynamic        |
| Bosquets Gigondas                     | Gigondas, FR         | 2017 | 750/12 | \$<br>336 | \$ 28.00 |       |       | 93 Jeb Dunnuck | Organic           |
| Mas Doix Salanques                    | Priorat, SP          | 2016 | 750/12 | \$<br>380 | \$ 31.67 |       |       | 93+ Wine Adv   | Organic           |
| Courbissac Roc Suzadou                | Minervois, FR        | 2015 | 750/12 | \$<br>392 | \$ 32.67 |       |       | 92 Wine Adv    | Organic           |
| Familia Nin Ortiz Planetes De Nin Cla | Priorat, SP          | 2017 | 750/12 | \$<br>400 | \$ 33.33 |       |       | 95 Wine Adv    | Biodynamic        |
| Galia Villages                        | Ribera del Duero, SP | 2017 | 750/12 | \$<br>400 | \$ 33.33 |       |       |                | Organic Practices |
| Terroir Al Limit Terra De Cuques Blan | Priorat, SP          | 2016 | 750/12 | \$<br>400 | \$ 33.33 |       |       | 92 Wine Adv    | Organic           |
| Terroir Al Limit Vi De Vila Torroja   | Priorat, SP          | 2015 | 750/12 | \$<br>400 | \$ 33.33 |       |       | 92 Wine Adv    | Organic           |
| Roger Sabon Chateauneuf Du Pape R     | Chateauneuf du Pap   | 2017 | 750/12 | \$<br>420 | \$ 35.00 |       |       | 95 Wine Adv    | Sustainable       |
| Brechet Vaudieu Chateauneuf Du Pap    | Chateauneuf du Pap   | 2017 | 750/12 | \$<br>432 | \$ 36.00 |       |       | 94 Jeb Dunnuck | Sustainable       |
| Giraud Chateauneuf Du Pape Traditio   | Chateauneuf du Pap   | 2017 | 750/12 | \$<br>464 | \$ 38.67 |       |       | 93 Wine Adv    | Organic           |
| Mourre Cdp Tres Vieilles Vignes       | Chateauneuf du Pap   | 2016 | 750/12 | \$<br>488 | \$ 40.67 |       |       | 93 Vinous      | Sustainable       |
| Marcoux Cdp Rouge                     | Chateauneuf du Pap   | 2017 | 750/12 | \$<br>520 | \$ 43.33 |       |       | 94 Vinous      | Organic           |



<u>Mulderbosch</u> <u>Chenin Blanc, Sauv</u> <u>Blanc, Cabernet</u> FL \$140 | 3c \$132 | 5c \$120 | 10c \$116

<u>Faithful Hound</u> FL \$212 | 3c \$192



# VIN(WINE)+NY(NEW YORK)=VINNY

# New York Bubbly Wine

Bubbly White 250ml / 24pk FL \$90 | 3c \$78 | 5c \$60

Bubbly Rose 250ml / 32pk FL \$120 | 3c \$104 | 5c \$80

# Empire Estate Wines

EMPIR

Dry Riesling \$160 | 3c \$156

Reserve Riesling \$248 | 3c \$236

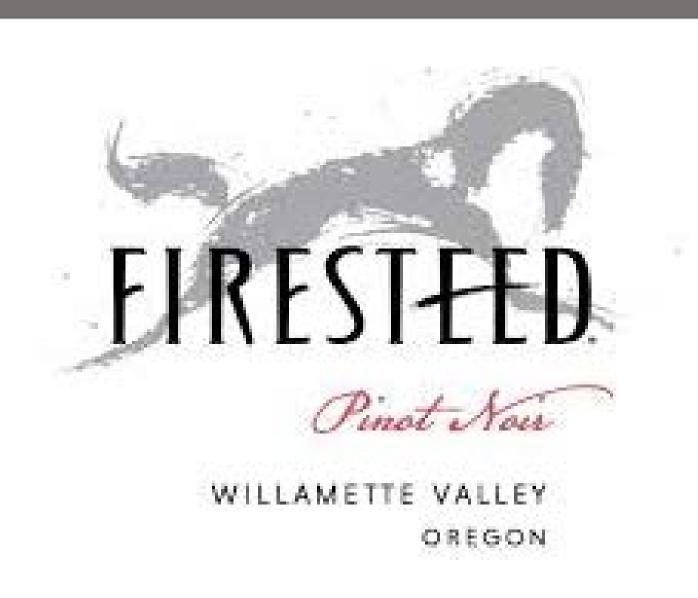


# WINE ENTHUSIAST

91 POINTS

91 POINTS

## JAMESSUCKLING.COM



<u>Regularly</u> FL \$144 3c \$128 5c \$109

Spring Special 10c @ \$104 \*pricing applies to 10c solid PN - does not assort with other varietals





10c M & M \$108/case

Expires 5/31/20

## ALEXANDER VALLEY VINEYARDS ROSE of SANGIOVESE 2019



## Regularly FL \$128 | 3c \$120

Spring Special 3c @ \$112

# K Vintners Connoisseur Case

- 4 Cases of Extremely Limited Single Vineyard Releases
- 12 Assorted Single Vineyards
- each rated 92 Points or higher
- Case #1 \$360/case | Retail Value \$780
- Case #2 \$360/case | Retail Value \$760
- Case #3 SOLD OUT
- Case #4 \$360/case | Retail Value \$735

• \*Limited Availability. First Come, First Served. For specific breakdown and vintages, please contact sales associate. Box assortment can include El Jefe, Roma Cab/Syrah, Viognier Art Den Hoed, River Rock Cab, King Coal, Rock Garden Syrah, The Hidden Syrah.







YES to Purity YES to Integrity YES to Flavor

# **POPUP** Sparkling Wine

This evolution of bubbles. POPUP smells of honeysuckle, orange blossom, lilac with peach, lemon curd and pie crust. Smooth, long and delicious. POPUP for the moment and the moment is now! 100% Chardonnay

> Single Vineyard Noble

> Vineyard









<u>Regularly</u> FL \$180 | 2c \$174 | 5c \$160

April & May Special FL \$174 | 3c 160





## <u>Rock Town</u> <u>Flavored Vodka</u> <u>April – May Special</u>

<u>750mls</u> FL \$54 | 3c \$50 | 5c \$48

<u>1L</u> FL \$120 | 3c \$116 | 5c \$104

Hand Crafted. Distilled 6x. Gluten Free. 100% Corn. Made in the USA.



New 5 case QD Assortment on Plantation Rums Plantation Grande Reserve 5 Yr 750ml 5c @ \$105/c 1.75L 5c @ \$165/c

Plantation Rum Xaymaca Special Dry 5c @ \$102/c

Plantation Guatemala XO Single Cask 5c @ \$212/c

Plantation Peru 2010 Single Cask 5c @ \$212/c

Plantation Peru Vintage 2019 5c \$212/c

Plantation Trinidad 97 Single Cask 5c @ \$300/c

Plantation Peru Vintage 2004 5c @ \$230/c

Plantation Fiji Vintage 2009 5c @ \$230/c

Plantation Jamaica Vintage 2002 5c @ \$200/c

Plantation Panama 12 Yr Peated 5c @ \$200/c

#### Bounty Rums from St. Lucia

White Rum | Gold Rum | Spiced Rum

Special The 3 case QD is Case 1 in April & May! \$156/12 pack 1 Liter Bottles The 3 case QD is Case 1 in April & May! \$144/12 pack 750ml Bottles



#### Bounty Rums from St. Lucia

Dark Rum

Special The 3 case QD is Case 1 in April & May! \$192/12 pack 1 Liter Bottles The 3 case QD is Case 1 in April & May! \$180/12 pack 750ml Bottles

## Graves Grain Alcohol 190 Proof

750ml \$151.92 {\$12.65}

1.75L \$159.96 {\$26.65}



### **DIY Hand Sanitizer Recipe**

### Ingredients

•2 ounce spray bottle

•5 drops vitamin E oil (optional, this makes for soft hands!)

•3 tablespoons witch hazel with aloe vera, vodka, or 190 proof grain alcohol, such as Graves

•5 drops lemon essential oil

•5 drops orange essential oil

•5 drops tea tree essential oil

•Distilled (or at least filtered, boiled, and cooled) water

#### Instructions

1.In the spray bottle, combine the vitamin E oil, witch hazel, vodka or grain alcohol, and essential oils. Place the sprayer on tightly and shake well for 15-20 seconds to combine.

2.Open the bottle, and fill to the top with water. Replace sprayer, and shake again for 15-20 seconds. Done! 3.Print and stick the label to the bottle. If you don't have label sheets kicking around, you can also print the label onto regular paper, and then use clear packing tape to adhere the label to the bottle by using the tape like lamination over the entire label.

4.To apply: shake the jar vigorously to reincorporate the essential oils, then spray liberally on your hands whenever you feel like they need a bit of a deep clean. Rub hands together until dry. This is not a substitute for proper hand-washing, so make sure to wash your hands well at the next opportunity.

**CORONAVIRUS DISCLAIMER:** This hand sanitizer is not a substitute for <u>proper handwashing</u>. And while this home remedy contains commonly-accepted natural antiviral ingredients, it has never been tested in a lab to determine it's efficacy against viruses such as the coronavirus.

**Essential oil disclaimer:** This recipe uses what are generally considered safe essential oils, but please keep in mind that while completely natural, all essential oils are powerful plant compounds that you and your family (including your pets) might have a reaction to. Never use essential oils undiluted or take essential oils internally (diluted or undiluted) without the guidance of a professional, and always read up about the possible side effects of each type of oil before you use it. Avoid the use of essential oils (diluted or undiluted) during the first trimester of pregnancy, on small babies, and on anyone with severe allergies to the plants the oils are derived from. And if you see any reactions in yourself, your family, or your pets, stop use of your essential oil products immediately and contact a medical professional.

# <u>ONYVA</u>

## VIN DE FRANCE

## FL \$128 | 3c \$120 250mls / 24 pack



## GO WHERE THE WINE TAKES YOU.

Premium French wine in a can (oui, a can!) Now, **ON Y VA** is along for the ride, wherever it takes you. Picnics in the park. Strolls on the beach. Boating, biking, hiking, chilling by the pool or watching sunsets on the deck.

ON Y VA brings to life real moments we've had in France—walking at sunset in Provence, taking in Loire Valley vines from a terrace. They were simple, and they were spectacular. **ON Y VA** means "Let's Go!" Time to find Your moment, premium French wine in hand.

#### Find Your Moment with ON Y VA Vin de France.

#### CRISP, FRESH, SUBLIME

#### 2018 ON Y VA LOIRE VALLEY SAUVIGNON BLANC

 Alcohol Content: 12.5% by Volume

 Can Size:
 250 ML=(2) 4.2 oz glasses

 Varietals:
 100% Sauvignon Blanc

 Soil Type:
 Various soils from top vineyards across Eastern

 Loire Valley, mostly Touraine

Average Vine Age: 18 years Region: Loire Valley

Appellation:

Mission:

IGP Val de Loire

**ON Y VA** embodies a love of France, a love of fine wine and a love of nature and adventure. We encourage more outdoor play, more unplugging, more long talks and long walks, more getting lost in the moment. Find the spectacular in the simple.



ESTATE-GROWN, TERROIR-DRIVEN





## TRĕKÁL

Unique spirit distilled from Apples and Pears

ABV: 84 proof

**FERMENTABLES:** 

**Apples and Pears** 

Other: Distilled with Berries and Herbs Unique to Patagonia

## **#DAILYPOUR**



## NEW ITEM! TRA\*KAL

## Trakal Patagonian Spirit

Unique spirit distilled from Apples & Pears. A bold new spirit that's the first of it's kind. Sips like a whiskey ... Mixes like a gin

"TRA\*KAL is anything but traditional in terms of its characteristics and flavor profile, but for those who enjoy a bold and robust drink it can be enjoyed neat or on the rocks, just like a fine whiskey. And while it's uniqueness can never be masked, for the cocktail enthusiast it's as versatile as a gin and can be enjoyed as a substitute for traditional spirits or used to make your own adventure."

> \$170/case \$160/2 case

## Greenbar Distillery Spritz FL \$72 | 2C \$64 | 3C \$60



Bubbly, slightly sweet with backbone, these spritzes are a treat. They taste like fresh cocktails, not "natural flavors". The secret lies in combining our acclaimed spirits and bitters.

Orange – Zesty & Fresh Hibiscus – Lush & Tangy Ginger – Bright & Spicy

Coded to sell as 4 packs 6% ABV 12oz Can 209 Cal | 11g Carbs | 0 Protein | 0 Fat

CERTIFIED ORGANIC GLUTEN FREE MSRP \$14.99/4 pack







Cuvee Jean Louis FL \$96 | 3c \$88 | 5c \$80 | 10c \$72



 Ice Blanc de Blancs Charles de Fere Rose
 Charles de Fere Reserve

 FL \$96 | 3c \$88
 FL \$128 | 3c \$120 FL \$128 | 3c \$112 | 11c \$92



Mypari

CUVÉE JEAN-LOUIS







Essenza Flavored Mineral Water by Nestle

<u>Regularly</u> \$21/case <u>Limited Time</u> <u>Special</u> \$10.53/case

330mls / 24 loose

Journal Pricing Updates, Corrections, and Single Promos

- **Rinomato Americana & Bianca** •
- FL \$142 | 1c \$136 | 2c \$ 128 | 3c \$120
- Jeppson Malort Bourbon •
- FL \$248 | 1c \$232 | 3c \$220
- **Buena Vista North Coast Series Assortment**
- FL \$144 | 3c \$136 |
- FL \$136 |3c \$128 | 20c \$120
- Ramey 2015 Napa Cabernet Sauvignon
- FL \$536 | 3c \$456
- \*Price Increase from 2014 vintage •
- The Right Gin {6 pack}
- 750ml FL \$130 | 2c \$124 | 4c \$116 •
- Koval Dry Gin {6 pack}
- 750ml FL \$168 | 3c \$160 •
- **Planet Oregon Pinot Noir**
- FL \$196 | 3c \$180 | •
- **Buena Vista North Coast Cabernet 2017** •
- FL \$144 | 3c \$136 | FL \$136 | 3c \$2 \*does not apply to the 2016 vintage ; 20case M & M \$120/case
   Casa Santo Limas Red Blend 2017
- FL \$104 | 3c \$92 | 5c \$80 | 56c \$64.08 •
- **Alexander Valley Vineyards Cabernet** •
- FL \$208 | 3c \$200 | 10c SOLID \$176 for April •
- Don Pilar Blanco Tequila  $\bullet$
- FL Special for April & May \$136/6 pack •
- **Don Pilar Blanco Tequila**
- FL Special for April & May \$136/6 pack •
- Dad's Hat Rye #06400-NV •
- FL Special for April & May \$174/6 pack | 3c \$160 •

Journal Pricing Updates, Corrections, and Single Promos

**Rock Town Hand Crafted Vodkas** 80 Proof, Basil, Lemon, Grapefruit, Orange 1L FL \$132 | 5c \$120 | 10c \$116 | 25c \$104 {now 5cs for Apr 750ml FL \$63 | 5c \$57 | 10c \$54 | 25c \$52 {now 5cs for April} **1.75L** FL \$104 | La Forcine Sancerre FL \$212 | 5c \$192 **On Y Va Sauvignon Blanc Can** FL \$128 | 3c \$120 **Cannonball Chardonnay & Sauvignon Blanc 375mls** FL \$88 | **Cannonball Cabernet 375mls** FL \$88 | NO Fantini 750mls FL \$88 | 3c \$80 **Canella Prosecco Superiore 187ml** FL \$108 | 3c \$96 | | **Pine Ridge Chenin Viognier** 1 on 10; 3 on 25; promo case is \$1 Lange Family Plan – Chard, Pinot Noir Reserve, Pinot Noir Estate Chard FL \$364 | 3c \$348 Pinot Noir Reserve FL \$336 | 3c \$312 **Pinot Noir Estate {6pk} FL \$320 | 3c \$308** 

Journal Pricing Updates, Corrections, and Single Promos

#### Pallet & Half Pallet Programs

Bodegas Los Toneles 28c @ \$144/c Tonel 46 Cab 56c @ \$115.08/c Dream Wines 28c @ \$63/c Caracol Serrano Jumilla Red Blend \$56 @ \$64/c Precision Napa Cab 28c @ \$150/c Ashley Gabrielle Cab FL \$205/c | 28c @ \$105/c Paxis Red Blend 50c@ \$68.04/c Little K Syrah 20c @ \$159.48/c Aragosta Rose 56c @ \$42/c Finca Manzanos Garnacha 56c @ \$64.68

\*All pallet and half pallet deals are subject to availability. No Co-Op. Orders must be placed with Director of Sales, Karen Clayton. 302.983.9505

## **Inventory Reduction**

Ballyhoo Irish Whiskey \$240/12pk Threadbare Cider 750ml \$60/12pk Noteworthy Bourbon & Rye \$76/6pk Ichiro Malt & Grain Chichibu \$700/12pk Journeyman Humdinger Jalepeno \$96/6pk Journeyman Red Arrow Vodka \$96/6pk Touch of Italy Amarone 375 \$80/case Casa de Fieras Reserva \$72/case Pasolasmonjas Garnacha \$88/case Sandbar Outerbanks Rum \$90/case Brother's Beatnick & Jabberwock \$64/case Wigle Apple Whiskey \$220/case Wigle Quaker Strength Oatmeal Stout \$220 Straw Boys Irish Vodka \$150/case Seven Hills Ciel du Cheval \$356/case Seven Hills Cabernet \$180/case Sea Phantom PN \$90/case Scheide Sauv Blanc \$131.88/case Pareto's Eighty20 Cab|Chard|PN \$63/case

# Bacchus Importers LLC Coronavirus Response

Our hearts go out to all those affected by the COVID-19 outbreak. Once the coronavirus emerged as a threat, we assembled an internal task force to monitor the developing crisis and manage our response accordingly. We have been closely following recommendations from the Centers for Disease Control and Prevention (CDC), Public Health Agency of Canada, and the World Health Organization (WHO), and we have implemented policies and precautionary measures to best support the safety and health of our associates, partners and their respective families. We will continue to operate with your safety and well-being in mind and provide the highest quality of service. By working together, we will get through this challenge and emerge stronger as an industry.

As everyone in our industry continues to navigate the evolving COVID-19 situation, we want to re-emphasize our commitment to serving our customers in a safe and responsible way. We have implemented measures to safeguard our associates, as well as our customers, during this difficult period. We'd like to extend a sincere thank you to all our customers who are doing outstanding work in being advocates of social distancing while continuing to operate during coronavirus.

For more information regarding responsible alcohol sales, check out this helpful infographic from the WSWA: <u>https://www.wswa.org/responsible-alcohol-sales-during-covid-19</u>

#### **Bacchus Importers Delivery & Sales Protocol**

Dear Valued Customer,

Now more than ever, Bacchus is committed to being a responsible and attentive business partner to you. In response to the evolving COVID-19 situation, we are enhancing our business protocols and taking additional precautions to maximize social distancing principles and further limit person-to-person contact for the safety of not only our drivers and helpers but your employees and customers as well. Specifically, we are implementing the following protocols effective immediately and until further notice:

- We are adopting a "drop & go" policy for all deliveries. Our drivers and helpers have been advised to deliver only to designated receiving areas and to limit interaction with receivers and other account personnel. Please note that this means our drivers and helpers will not be delivering product to basement areas or into store aisles.
- Accounts are asked to make the designated delivery area one that is not generally accessible to the public. We also ask that delivery doors be propped open for drivers to limit surface contact.
- If a Bacchus associate must obtain an executed invoice while visiting an account, he or she will follow the below process when doing so:
  - Bacchus representative to places the customer's copy of the invoice where the customer representative/agent has easy, isolated access;
  - Bacchus representative leaves customer's copy of the invoice and allows the customer representative/agent to complete the paperwork with their own pen;
  - And, Bacchus associate then makes adjustment to the company's copy to reflect the customers and company adjustments the invoice, then the customer signs the company's invoice. The customer can take a photo of the adjustments of the company's invoice for proof of adjustment.

Additionally, all Bacchus associates have been reminded to adhere to the social distancing and other preventative measures recommended by the health authorities, to including avoiding person-to-person contact when possible, frequently washing hands, covering coughs and sneezes with a tissue or inner elbow or sleeve, avoiding touching one's face and maintaining at least 6 feet of distance between the associate and others.

We recognize that continuing to visit accounts and meet our business partners' expectations remains essential, and we believe these protocols will enable us to continue to serve you at the highest levels while also promoting associate safety during this unprecedented and difficult period. We sincerely appreciate your support and commitment to safety and your cooperation in these efforts. We will continue to monitor the situation across all Breakthru markets, and we will provide updates to our protocols and guidelines as necessary.



Ashlee Reynolds, Sales Associate New Castle County 410.633.0400 xt 587

Jessica Janssen, Sales Associate Sussex County | Ocean City 410.633.0400 xt 556

Karen Clayton, Director of Sales DEL | MD Eastern Shore 302.983.9505 {c} 410.633.0400 xt 576

#### **Conditions of Sale**

Less than a full case on all items add .99c/bottle. All merchandise at prevailing prices are subject to availability. Delinquent invoices are subject to a 1.5% per thirty {30} day finance charge. Said finance charge shall be applied retroactively to the invoice due date. All payments made on delinquent accounts apply first to finance charges. Customer shall pay collection costs of 30% of any delinquent balance due from Customer under this agreement if the account is referred to an attorney. A service charge of \$25 shall be imposed for any dishonored check. All delivery orders must satisfy the following minimum requirement: Cases must total three {3} and/or a total order amount of \$150 or whichever is greater.